

Opportunities in the telecom sector in Türkiye

- **NETGSM is Türkiye's first and only full MVNO.**
- **200.000+ GSM, VoIP, ISP and SMS subscribers.**
- With all operators in Türkiye, Voice, SMS and Internet services are accessed via **direct interconnection**.
- It is the **4th (fourth)** biggest Operator that can compete in all areas of the Telecom sector in Türkiye.
- NETGSM has **15 years** of industry investment and management experience.
- NETGSM's target for 2026 is to generate **360 million USD per year with 30 million subscribers.**
- Netgsm is well-versed in **legislative regulations** and practices.
- Your cooperation with NETGSM; It will be **fast, effective** and **risk-free**.
- As NETGSM, we want to cooperate with international companies as an **investment** and operator in the Telecommunication sector in Türkiye.
- You can enter the Turkish Telecommunication Sector, which has the **world's first 15 economies** and population, with the cooperation of NETGSM.
- As NETGSM, we want to get direct interconnection or **roaming service** with Telecom Operators in other countries.
- We are looking for IMS-based **4G and 5G Core network** products to purchase, infrastructures for IoT and Value-Added Services or Systems that can be offered to Subscribers.

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Netgsm is a Telecommunication Operator and Value-Added Services provider to its subscribers in Türkiye through its telecommunication infrastructure.

Netgsm has different licences and services; Full Mobile Virtual Network Operator (Full MVNO), Fixed Telephony Services (VoIP Operator), SMS Operator, Internet Service Provider (ISP), Fiber Infrastructure Installation and Operation Services, Data Center Installation and Operation, Internet of Things (IoT) is a Telecom Operator engaged in the operation of services provided over the Cloud, Cyber Security Service Management and Operations for Value Added Services.

R&D Services: Netgsm develops core network software for the telecom sector, infrastructure software for IoT systems, software related to R&D activities for various value-added services, electronic circuits and technological products. It offers the products it has developed to end users (Subscribers).

As a Telecom Operator; Turkcell, Vodafone and Turk Telekom, the Mobile Network Operator (MNO) in Türkiye, provide redundant Voice and SMS at different locations, Türk Telekom and Voice, the Local Fixed Operator, provide direct interconnection to Voice service with the 10 VoIP operators with the most subscriptions. It also has an interconnection with Turkcell, Vodafone and Turk Telekom for direct International Voice access (required by Telecommunication regulation in Türkiye). Netgsm has own 2 data centers with the standards.

In conclusion; Netgsm ranks 3rd (Third) in Türkiye with 100,000+ VoIP subscribers, and 2nd (Second) in Türkiye with 100,000+ SMS subscribers. (Turkish Telecommunications Regulatory Authority (BTK) 2022 last quarter Market Data). It sends 200 million SMS per month and terminates Voice calls for 50 million minutes.

NETGSM is Türkiye's first and only full MVNO. It started services to mobile subscribers in March 2023. In Türkiye, Netgsm uses Turkcell base stations together, and its other infrastructure belongs to it. NETGSM; It has set up its infrastructure so that 1 million subscribers, which is around 1% of the 90 million mobile subscribers owned by 3 mobile operators in Türkiye, will be transferred to itself by the end of 2023. No mobile numbers other than 3 Mobile Operators have been given in Türkiye for around 30 years, and it is the first time that a mobile number can be obtained from a 4th operator or that a mobile number can be transferred to a 4th operator; It makes it easier for NETGSM to exceed 1 million subscribers by the end of 2023.

Within the scope of **Internet Service Provider (ISP)** authorization, it started to provide Internet Subscription services via Wireless Solutions and Türk Telekom, a Local Fixed Operator.

Within the scope of **Telecom Infrastructure Provider Authorization**, fiber cables are installed in various regions of Türkiye.

As Value Added Services; NETGSM, IP-PBX (Fixed Line IP Softswitch) that works over the Internet, developed by R&D, used by 10.000+ corporate companies. Unified communication-based CRM software in which all communication platforms used by 1000+ corporate companies are integrated. Internet cloud-based and mobile application used by 1000+ corporate companies IoT subscribers offer. Cloud-based and mobile-applied

Personnel Attendance Control Services used by 1000+ corporate companies as Value-Added Services. Integration connections have been established with SMS - Voice - MVNO applications provided by NETGSM, Cloud IP Softswitch - Unified Communications CRM for thousands of national and international application software created in over 10 years.

NETGSM Chairman of the Board worked for 10 years at Telecommunication Operator (PTT / Türk Telekom), the state-owned telecom operator in Türkiye's Monopoly position, as an Electronics Engineer and technology manager for 10 years, and as a Public Administration specialist for 5 years at the Prime Ministry of the Republic of Türkiye. Therefore, he has a command of the Turkish legislation and has knowledge and practical experience on how to carry out the transactions of the Telecom sector in the bureaucracy in Türkiye.

IN SUMMARY: NETGSM; In all areas of the Turkish Telecommunication sector, with knowledge of Turkish Telecommunication Regulations Legislation, with investment, operation, practice, culture and experience in the Telecom sector, with 200,000+ subscribers and infrastructure capacity; IoT, which has started to accelerate with the developing 5G, will be created by Artificial Intelligence, with solutions suitable for new social life; **It has become the 4th biggest operator operating in every field of the sector.**

Our vision; After 2025, with the spread of 5G infrastructure in Türkiye and internationally, it is to get as high share as possible from the end-user subscriptions market by collaborating with international companies that produce technology in artificial intelligence-based value-added services that will develop rapidly and be managed from data centers.

In Türkiye, starting from 2024, a rapid transition to 5G will begin. With 5G, "fiber cable to the room", the transition to IPv6, Local Data Center investments, subscriptions based on Artificial Intelligence IoT and Value-Added Service applications will accelerate, and **the number of subscribers exceeding 300 million will be reached by the end of 2026.** It is foreseen that NETGSM can reach 30 million subscribers by taking a share of over 10% from this market, and with an average monthly income of \$1 per subscriber, it can generate revenues of 30,000,000 USD per month and **360,000,000 USD per year.**

Türkiye is one of the world's first 15 economies and populations. NETGSM is open to cooperation with International Telecom companies on their expertise. NETGSM, which has 15 years of industry, investment and business experiences; Since it has been proven that Türkiye Telecom has a good command of the regulations and practices; Your cooperation with NETGSM in Türkiye will be fast, effective and risk-free.

As NETGSM in Türkiye; We want to cooperate on Data Center investments, Fiber cable infrastructure investments, IoT systems, Cyber Security Technologies, Systems for Value Added Services, Cloud services.

As NETGSM; To purchase infrastructures for direct interconnection with International Telecom Operators in Voice and SMS, direct interconnection with Mobile operators in other countries or International Roaming service in bulk, IMS-based 4G and 5G Core network products, IoT and Value-Added Services or Systems that can be offered to Subscribers We are looking for relevant companies.