

# SALMARCON®

We make it seal!

HIGH QUALITY  
SEALING SOLUTIONS



GASKET  
SHEETS



RUBBER  
PRODUCTS



NUTS &  
BOLTS

[www.salmarcon.com](http://www.salmarcon.com)

# ABOUT SALMARCON

Established in 2012, as a private owned company, we since have proved to be a successful growing story. Salmarcon started in the last quarter of 2021 Romanian operations. We are specialist in the manufacturing and supply of high-quality industrial sealing products, fluid control, gaskets, bolts, nuts, stud bolts, washers and associated services in Turkey. We are more than 100 employees in a 15.000m<sup>2</sup> active area located in Canakkale.

## Expert sealing solutions

With a mix of world class products and knowledgeable people we quickly attracted big clients.

Ever since we have proven worthy of the trust, and we have turned into one of the top players of the Turkish gasket industry as well as having entered European supply chains.

## The Salmarcon way

We are committed to establishing long lasting partnerships built on trust and the responsibility to give our partners the best, by offering them a wide range of quality solutions and applications and reliably implementing them in the most efficient way.

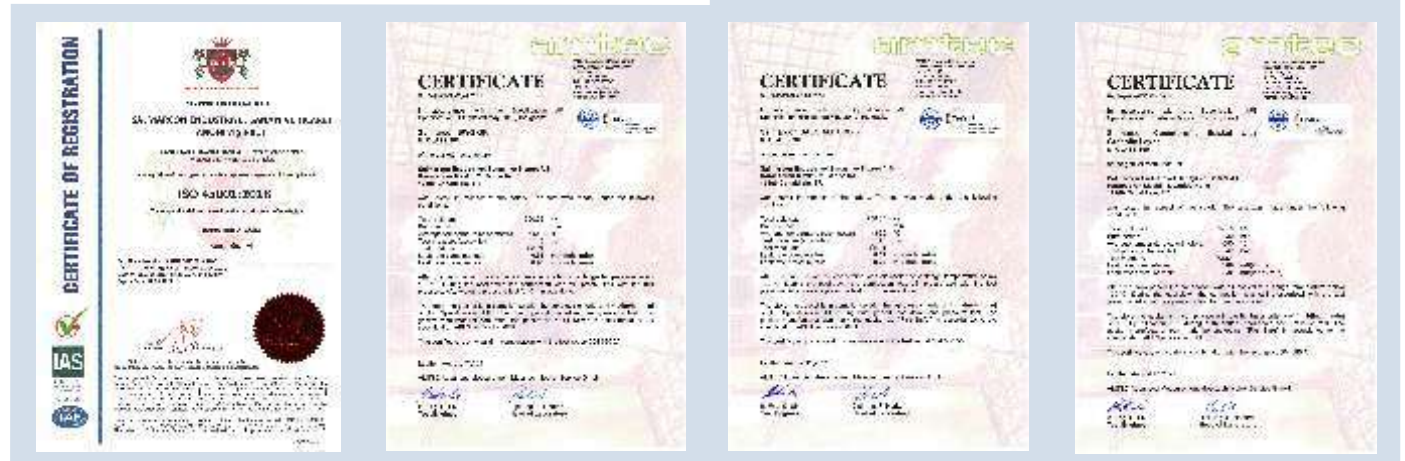
## A true asset

A deep understanding of each customer with a strong commitment to be building a long-term partnership by offering the best products and solutions built by an extensive experience and knowledge.

## Certified quality

Our products are amongst the most approved and certified ones within the industry. We deliver proven user safety and globally trusted products worldwide.

- EN ISO 9001:2015, ISO 14001:2015 as well as ISO 45001:2018 certified
- TA LUFT
- FIRE SAFE TEST (API 6FB)
- PED 2014/68/EU for gaskets and fasteners
- ASME B16.20 Performance Test on SWG





## Our vision - We are driven by solutions

Salmarcon believes in supreme customer focus. Listening keenly and then using our global presence and experience to provide solutions is what makes us the preferred partner in success stories. We are appreciated for our product portfolio of high quality, our knowledgeable team and experience in supply and technical support.

The people at Salmarcon are curious and personally, involved in making our clients feel in safe hands.



## Our mission - We are building on customer focus

Our biggest asset is the experience we have in building relationships and assuring quality. This generates trust which is embedded in the Salmarcon brand. While sustaining total relationships with existing customers and expanding our presence, we align our business with that of our customers thus becoming a perfect choice for sealing and fastening solutions.



## Our promise - Transforming ideas

Salmarcon produces a wide range of high - quality products. What makes us different is our genuine interest in what our customers really need.

This makes us a true partner in transforming ideas into actions.










## What makes it seal?

The wide range of products and services make Salmarcon a single stop address for our customers' diverse needs. This makes our customers' day to day business easier.

We advise and consult with our customers to give them the confidence to face change and keep their business sustainable and safe.

### Sense of pride, passion and commitment.

#### The forefronts of Salmarcon service

						
<b>ENGINEERING SUPPORT &amp; SERVICES</b>	<b>PRODUCT TESTING</b>	<b>PROPER GASKET SELECTION</b>	<b>CERTIFIED TRAININGS</b>	<b>INSTALLATION SERVICE &amp; SUPPORT</b>	<b>ON-SPOT PROBLEM SOLVING</b>	<b>SHORT LEAD TIMES</b>

## Salmarcon training centre

Partnering with Salmarcon will also grant access to top-technical trainings where Salmarcon share the knowledge customers are asking for to prepare for a smooth tomorrow; especially the correct mounting of seals to ensure the proper function of the seal.



## Industries we serve

Our portfolio, product capabilities and technical knowledge assure we cover a very broad range of industries and technical applications:

- » Steam production & distribution
- » Gas supply
- » Potable water
- » High temperature & pressure applications
- » Petrochemical industry
- » Chemical industry
- » Power plants
- » And many more



## Why Salmarcon?

We are reliable experts, who are committed to our partners around the clock. By being open, flexible and always keeping our promises we establish a closer and lasting connection with our partners.

### Certified sealing solutions

We provide certified, highest quality that also complies with international standards. Our product offerings today already exceed the requirements of those standards in several cases. With our know-how, and international network of proven leading suppliers of raw materials, we can commit to supplying not just products, but tailored state of the art sealing solutions – so that our customers and partners can continue to focus on their core business.

### On time delivery

For us one of the keys to maintaining good customer relationships, is through consistent communication and on-time delivery. Delivering on-time and in-full requires attention to detail through each stage of the production process - not just efficient transportation of the finished product.

For our customers we also fully utilize our warehouse for their security stock as well as we are flexible to assure 24/7 urgency service.

### After sales support

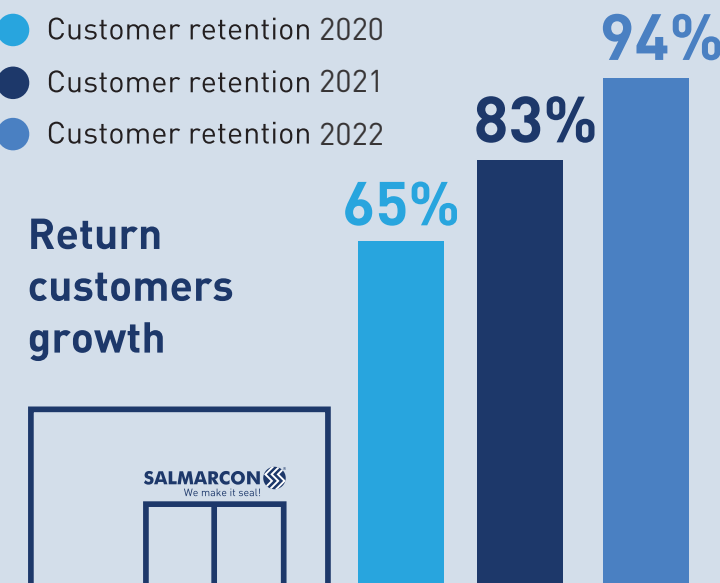
We strive to treat our customers with respect and understanding of their situation.

To assure the happiness of our customers the team as Salmarcon are skilled problem solvers, friendly, showing great empathy, and being very clear and correct in the communication.

## Salmarcon partnership building

- Customer retention 2020
- Customer retention 2021
- Customer retention 2022

**Return customers growth**



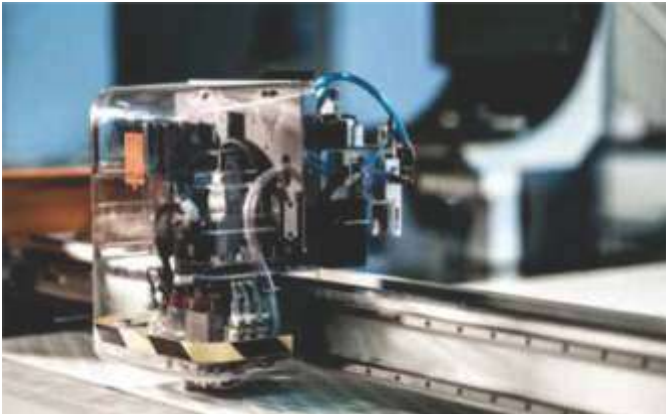
**9 mln. Semi-Metal gaskets supplied in 2022**

**20.000 m<sup>2</sup> of Soft gasket materials cut in 2022**

**500 tonnes of nuts and bolts supplied in 2022**

## Manufacturing capabilities

We are located a little south of Istanbul in an area Canakkale. Our manufacturing area is currently covering 15.000m<sup>2</sup>. To assure top-quality gasket products we constant expand our capabilities and stream our processes to assure immediate reactions.



- » Atom cutter
- » Laser cutting
- » Semi-Automatic Semi-metal production line
- » Powder painting and polishing line
- » Expansion of our welding line
- » Bending line
- » Laser marking and quality control extension



- » Water jet
- » CNC Flash cutters
- » Automatic Spiral wound
- » Camm-profiles and Metal jacket production set
- » A range of welding lines
- » Milling line
- » Eccentric presses
- » Automatic robot welding machine








Our plant is set up by learning from the actual market demands.

We listen to the needs of our customers, and those wishing to become our customer, as well as we are putting a great focus on education of our people. This combination is assuring we always can offer the highest quality of precisely produced products.

## Our portfolio & applications

From the leading manufacturing companies within the gasket and sealing industry we quickly became a trusted partner. our portfolio is built on a range of unique products and solutions fitting the specific needs of our customers. The portfolio is delivering a great supplementation assuring a more simple and fast reacting supply chain of our customers.

### The unique Salmarcon product range

Salmarcon portfolio					
					
<b>Soft sealing material</b>	<b>Semi-metal gaskets</b>	<b>Metal sealings</b>	<b>Bolts &amp; nuts</b>	<b>Insulating kits</b>	<b>Instrumentation</b>
					
<b>Pure PTFE tape</b>	<b>Metal Reinforced NBR</b>	<b>Manhole gaskets</b>	<b>Piping materials</b>	<b>Alloy flanges</b>	<b>Rubber sheets</b>

Our focus is always on ensuring plant safety. No matter if the medium is fluid or gaseous, we see it as our responsibility to deliver high quality solutions assuring smooth working applications.

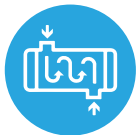
### Our solutions for all applications



Pipes & Flanges



Scrubbers



Heat Exchangers



Food Reactors



Pumps



Compressors



Gas heaters



Steam



Oil + Gas



Chemical



Mining



Petro chemical

**SALMARCON** 



Salmarcon Endüstriyel San. Ve Tic. A.Ş.  
Merkez/Fabrika (Center/Factory):  
Çanakkale Organize Sanayi Bölgesi,  
Karacaören Mevkii ,2. Cadde No.6  
17100 ÇANAKKALE/TÜRKİYE

Satış Ofisi (Sales Office):  
Fahrettin Kerim Gökay Cad.  
Dolmabahçe Sok. Cebeci Apt.B Blok No.21/A  
34732 Göztepe/İSTANBUL/TÜRKİYE



+90 444 82 19  
+90 216 602 14 00



info@salmarcon.com  
www.salmarcon.com

