

panaf

A strong link to your success.

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Excellence Assured

About Panaf Makina

At Panaf Makina, we put all our passion into the projects we undertake because we want our customers and our work to end in total satisfaction. Based in Istanbul, Turkey and Düsseldorf, Germany, we specialise in the sale and manufacture of high quality machinery and equipment for a wide range of industries. With many years of experience in serving our customers, we pride ourselves on providing first class services and products to meet our customers' needs and exceed their expectations.

We offer a wide range of machinery and equipment, from industrial and agricultural machinery to construction equipment and power tools. We carefully select our products from some of the world's most respected manufacturers to ensure they meet our stringent standards for quality, reliability and performance. Our team of experienced and knowledgeable experts work closely with our customers from the initial consultation to understand their exact requirements, determine the best machines and equipment to meet their needs, and ensure smooth installation and after-sales service.

We also offer flexible financing options for qualified buyers who need to spread the cost of purchasing new equipment. Our financing options give our customers access to the latest quality machinery and equipment they need to keep their businesses efficient and competitive.

At Panaf Makina, customer satisfaction is our top priority and we're always striving to improve and innovate to meet our customers' evolving needs. Our commitment to quality, reliability and exceptional service makes us your best partner for all your machinery and equipment needs. The best deals are available and delivered to our customers from the best locations including Turkey, China, Korea and Germany.

Trusted Partner



Panaf provides innovative and reliable solutions to a wide range of industries. With state-of-the-art technology and a commitment to customer satisfaction, we are your trusted partner for your most ambitious projects.



Innovation & Excellence

Vision: Our vision is to be a leader in international import-export, signing innovative and reliable projects that push the boundaries of the industry.

Mission: We implement innovative ideas to develop global trade with quality, sustainable products and services.

Values: Transparency, Work Ethic, Reliability, Understanding and Creativity.

At Panaf, innovation and commitment to quality are at the heart of our approach. Let's work together to bring your projects to life and achieve exceptional levels of excellence.



Our Team

Our diverse team at Panaf Makina consists of highly skilled professionals in a range of key roles such as specialist engineers, logistics experts, international business consultants, marketing specialists and many more. Each of our members brings unique expertise and a passion for excellence to our business, ensuring that we are well positioned to meet the diverse needs of our clients and successfully address industry challenges.

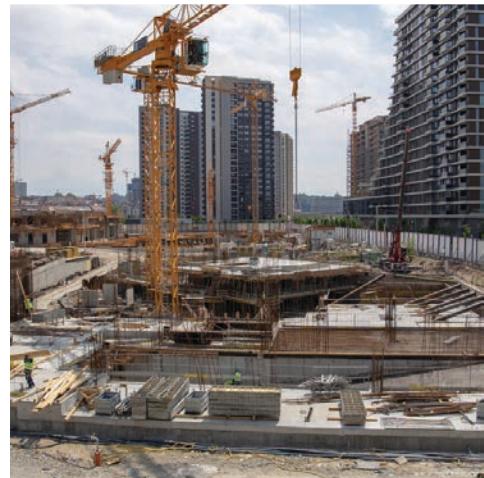




*Improve Your Performance: Our Quality Products Guarantee
Reliability and Efficiency*

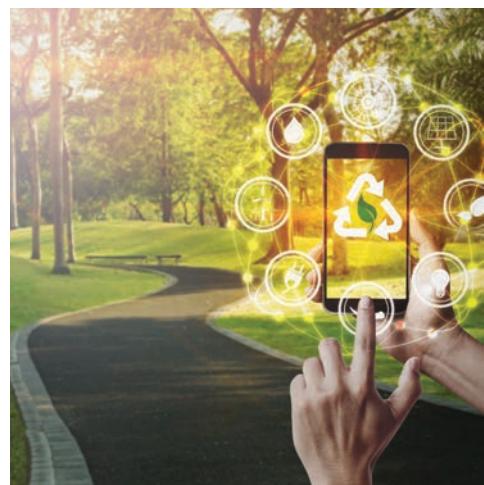
Our Areas of Expertise

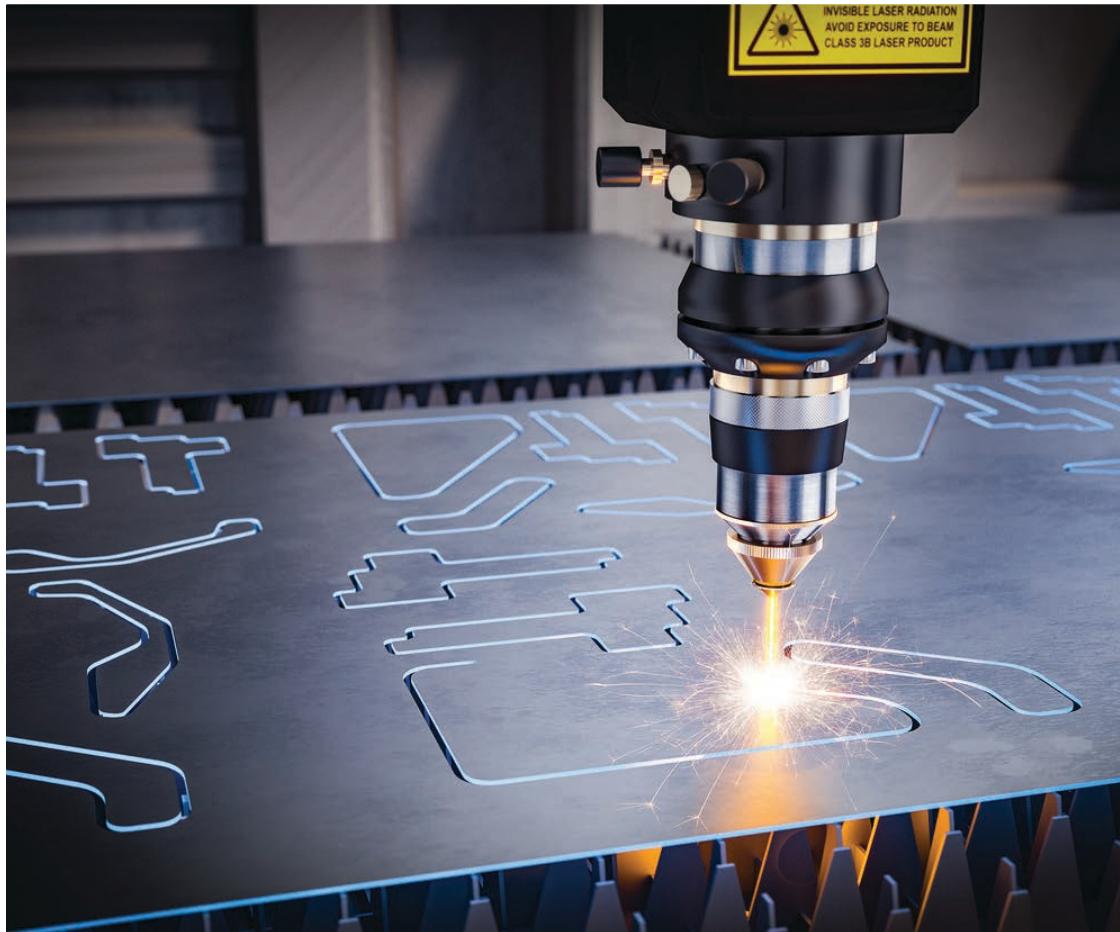
Building and Construction: Panaf supplies a comprehensive range of high-quality building materials and equipment to support construction projects, ensuring long-lasting, reliable results.



Wood, MDF and Glass: With our cutting-edge technologies, we help transform wood, MDF and glass into innovative, high-quality products for a variety of architectural and design applications.

Environmental Technology: We provide advanced technology solutions to address environmental challenges, helping our customers reduce their environmental footprint and promote sustainable development.





Machinery and Materials

Construction, Machinery and Materials: We supply a wide range of quality construction machinery and materials to meet our customers' needs in all aspects of their construction projects.



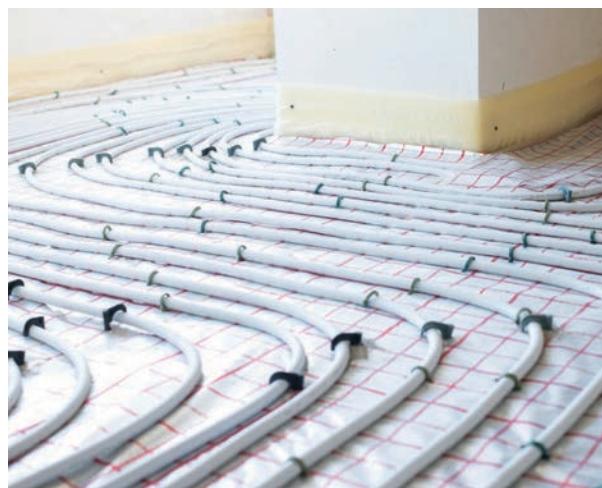
Moulding and Casting Systems: Our cutting-edge moulding and casting technologies guarantee precise, high-quality results, helping our customers to optimise their production processes.



Insulation Systems and Materials: Our high-performance insulation solutions help to improve the energy efficiency of buildings, offering greater comfort and savings on energy costs.



Metals, Aluminium and Plastics: We supply high quality materials to the metals, aluminium and plastics industries. With our extensive product range and technical expertise, we help our customers to successfully complete their projects.



Cooling and Heating Systems: We provide high-quality cooling and heating equipment to meet the needs of industry and business. Our efficient solutions help maintain optimal working conditions and reduce energy costs.



Paints, Coatings, Granite, Chemicals and Marble: Panaf Makina offers a diverse range of products and solutions to meet the needs of paints, coatings, granite, chemicals and marble. We offer high quality products and expert advice to ensure exceptional results in every project.



Mining Engineers and Materials: We supply high-quality equipment and materials to meet the needs of mining engineers and companies. Our innovative solutions help to improve the efficiency and safety of mining operations.

Industrial Energy, Gas and Solar: We provide innovative equipment and technologies to meet industrial energy, gas and solar needs. Thanks to our advanced solutions, our customers can improve their energy efficiency and reduce their operating costs.



Industrial Equipment



Oxygen and Nitrogen Generators: We offer a range of oxygen and nitrogen generators to meet the needs of the medical and industrial industries. Our reliable products ensure a continuous supply of gas for a wide range of applications.



Industrial Spares and Machinery: Panaf Makina offers a wide range of industrial spares and machinery to meet the maintenance and repair needs of businesses. We provide high quality parts and technical support to keep equipment running smoothly.



Medical and Materials Sector: We provide state-of-the-art equipment and materials for the medical sector, ranging from medical devices to hospital supplies. Our commitment to quality and innovation helps to improve healthcare and patient well-being.

Furniture Systems : Panaf offers comprehensive solutions for furniture systems, ranging from design to manufacturing. We provide state-of-the-art equipment and high-quality materials to help our clients create functional and aesthetically pleasing furniture.



Elevator Systems and Spare Parts:

Panaf Makina offers a complete range of elevator systems and spare parts to meet the needs of construction companies and property management firms. Our reliable and durable products ensure the safety and performance of elevator installations.



Agricultural Technology and Food Production:

Panaf Makina offers state-of-the-art equipment and technologies to support agriculture and food production. Our innovative solutions help improve the efficiency and productivity of farms and food processing plants.



Textile and Cotton Production: Panaf Makina offers complete solutions for the textile and cotton industry. Our advanced equipment and technologies help improve the efficiency and quality of textile production, contributing to the success of companies in this competitive sector.

Services and Parts for the International Automotive Industry: We offer a comprehensive range of services and parts for the global automotive industry. Through our global network of partners, we help our customers keep their automotive operations running.



Real Estate and Investment: We provide real estate and investment solutions to help our clients realise their property development projects. Through our expertise and network of partners, we help clients achieve their financial and real estate goals.



International Trade and Logistics Solutions: We provide international trade services and logistics solutions to help our customers grow their businesses on a global scale. With our import-export expertise and extensive logistics network, we facilitate trade and ensure fast and efficient delivery of goods.

Engineering and Architectural Consultancy: We provide engineering and architectural consultancy services to help our clients design and deliver complex projects. We use our technical expertise and collaborative approach to help our clients successfully achieve their objectives.



From Design to Creation: Our Machinery Solutions Bring Your Vision to Life



Complete Industrial Solutions

Our Range Of Services:

- Sales of high-quality industrial machinery and equipment.
- Engineering consultancy for tailor-made solutions.
- Specialist technical support for installation and maintenance.
- Flexible financing options to facilitate equipment acquisition
- International logistics solutions for the efficient transport of goods.
- Comprehensive after-sales services to ensure ongoing customer satisfaction.
- Training and technical support to maximise equipment utilisation.
- Project management for efficient and timely execution.
- Needs assessment and personalised recommendations for each customer.
- Research and development of new technologies to stay at the forefront of the industry.
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Experience the Difference with Panaf Makina

Incoterms

We use and work according to Incoterms, which are international rules defining the responsibilities of buyers and sellers in global trade transactions.

There are currently 11 Incoterms, grouped into four main categories:

- EXW (Ex Works)
- FCA (Free Carrier)
- CPT (Carriage Paid To)
- CIP (Carriage and Insurance Paid To)
- DAT (Delivered At Terminal)
- DAP (Delivered At Place)
- DDP (Delivered Duty Paid)
- FAS (Free Alongside Ship)
- FOB (Free On Board)
- CFR (Cost and Freight)
- CIF (Cost, Insurance and Freight)

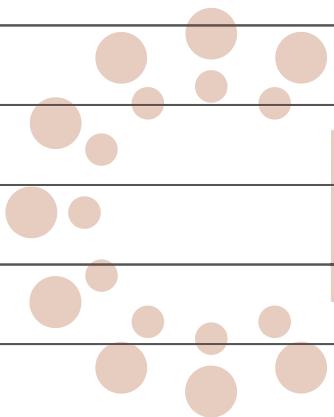
		Origin			Transport		Destination				
		Export packaging	Loading at the point of origin	Domestic transport to the Port/Airport	Export proceedings	Loading on board	International freight	Unloading	Import proceedings	Proceedings until destination	Unloading at destination
For any transportation mean											
EXW	Risk	Red	Grey	Grey	Grey	Grey	Grey	Grey	Grey	Grey	Grey
	Cost	Red	Grey	Grey	Grey	Grey	Grey	Grey	Grey	Grey	Grey
FCA	Risk	Red	Red	Red	Red	Grey	Grey	Grey	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Grey	Grey	Grey	Grey	Grey	Grey
CPT	Risk	Red	Red	Red	Red	Grey	Red	Red	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Grey	Red	Red	Grey	Grey	Grey
CIP	Risk	Red	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey
	Insurance	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red
DAP	Risk	Red	Red	Red	Red	Red	Red	Red	Grey	Red	Grey
	Cost	Red	Red	Red	Red	Red	Red	Red	Grey	Red	Grey
DPU	Risk	Red	Red	Red	Red	Red	Red	Red	Grey	Red	Red
	Cost	Red	Red	Red	Red	Red	Red	Red	Grey	Red	Red
DDP	Risk	Red	Red	Red	Red	Red	Red	Red	Red	Red	Grey
	Cost	Red	Red	Red	Red	Red	Red	Red	Red	Red	Grey
For sea transport											
CFR	Risk	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey	Grey
FOB	Risk	Red	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey
FAS	Risk	Red	Red	Red	Red	Grey	Grey	Grey	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Grey	Grey	Grey	Grey	Grey	Grey
CIF	Risk	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey	Grey
	Cost	Red	Red	Red	Red	Red	Red	Grey	Grey	Grey	Grey
	Insurance	Red	Red	Red	Red	Red	Red	Red	Red	Red	Red
● Seller		● Buyer									

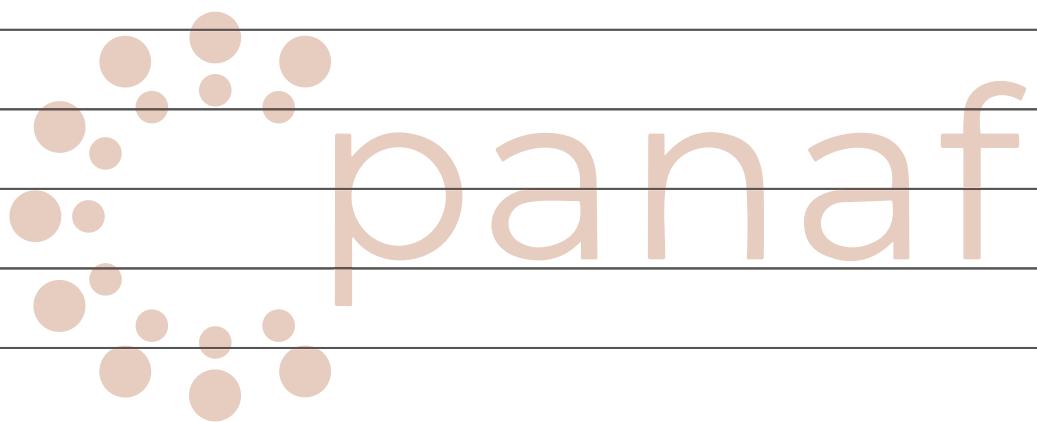


THE NOTE PAGE

The logo for Panaf is positioned in the center of the page. It features a cluster of approximately 15-20 small, semi-transparent brown circles of varying sizes, arranged in a loose, organic cluster. To the right of this cluster, the word "panaf" is written in a large, lowercase, brown sans-serif font. The background is white with ten horizontal black lines spaced evenly down the page, creating a grid-like effect. The overall aesthetic is clean and minimalist.

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